



IMPORTING



ROASTING



PACKAGING



BLOOM FIBERS
organic material innovation

INNOVATION



Armenia
COFFEE CORPORATION
EST. 1956

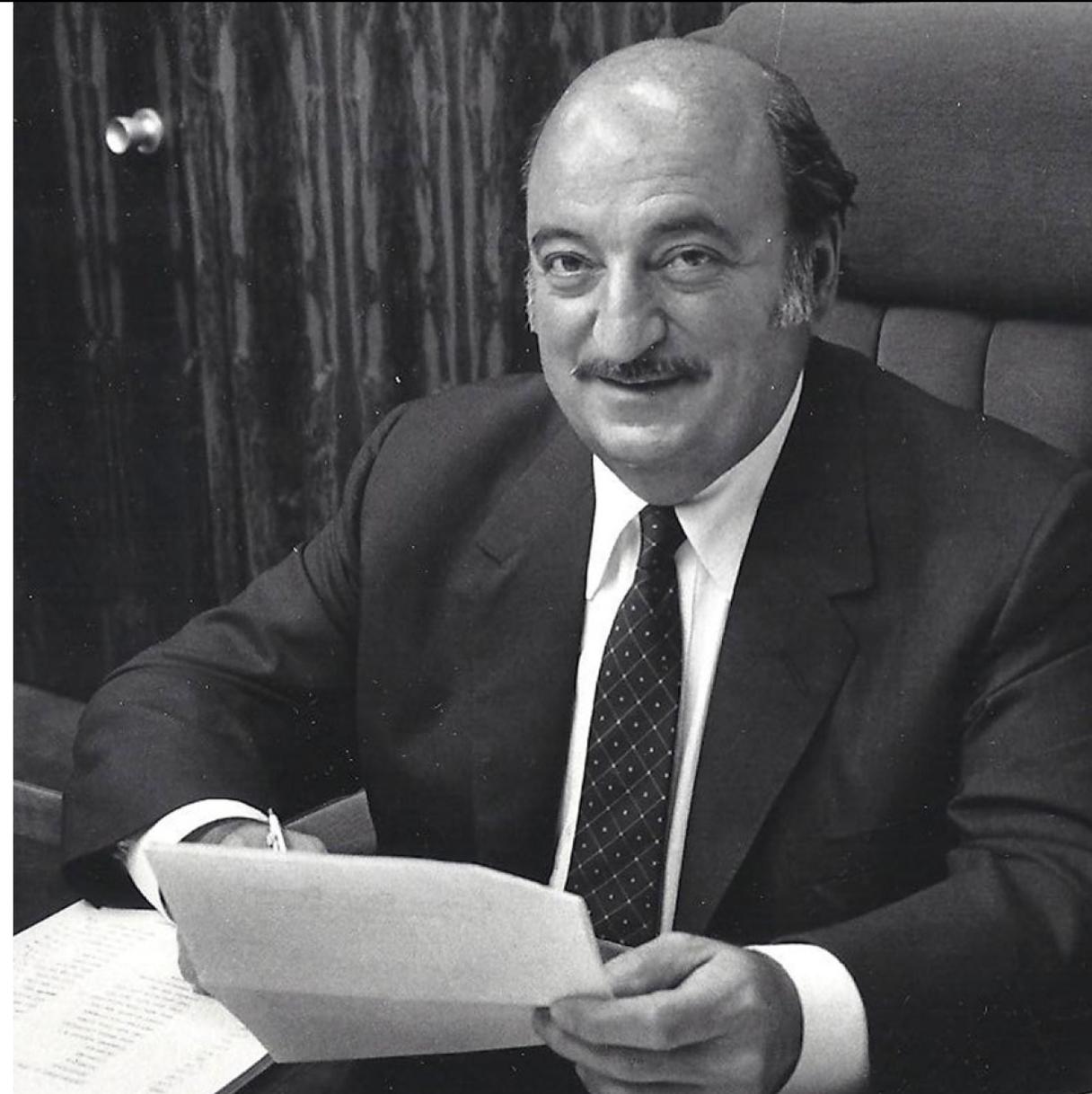
CELEBRATING
65 *Years*
1956-2021



ARMENIA'S HISTORY

Armenia Coffee Corporation was founded by Joe Apuzzo Sr. in 1956 and has since been one of the premier green coffee importers in the world. Currently owned and operated by Joseph Apuzzo Jr. Armenia has over 200 years of combined experience in sourcing green coffees in Central and South America, Africa, and Asia.

In an industry in which success hinges on the level and quality of service, the Armenia team understands that a strict commitment to the needs of our clients is imperative. For over 65 years Armenia has maintained an impeccable reputation for standing behind the quality of the product that it delivers, which goes far beyond the coffee itself.





ARMENIA FACTS

- Family owned & operated since 1956
- Currently in its third generation
- We import from over 50 different producing areas
- We have an in-house Q-grader
- Our trading staff has over 200 years of combined coffee trading experience
- We embrace our long withstanding origin relationships
- We believe in visiting our origin countries multiple times a year
- We are Flo-Id, Rain Forest Alliance, C-TPAT and Fair Trade USA certified

ARMENIA'S BOTTOM LINE

Providing this link with roasters in the United States to the farmers in the coffee growing regions around the world comes with many challenges. Providing exceptional coffee at a fair price is imperative, but we feel the relationships we foster are invaluable. Armenia is a full-service organization that is your personal connection between the ever-growing roasting community and the supply chain of the global coffee trade.

Regal benefits from this transparency by offering the expertise of the Armenia team daily. Armenia guarantees the demands of Regal clients are met and exceeded. Both teams meet weekly to confirm all raw material expectations and deliveries are on schedule. Both teams have jointly created a structure that gives Regal the upper hand in offering a fully integrated organization.





CERTIFICATIONS

Our coffee is proudly certified by a number of organizations to ensure it exceeds industry standards for quality, taste and environmental sustainability.





REGAL COMMODITIES

Private Label Coffee Roasters

OUR MISSION/HISTORY

It is our mission to deliver the best coffee the world has to offer to the private label industry.

As an importer of high-quality green coffee for 65 years we brought our experience, relationships and coffee knowledge to the roasting industry.

We have assembled a team of highly accomplished coffee professionals from various disciplines of the trade together to form Regal Commodities.



WHAT WE OFFER

We are private label coffee roasters. Our goal is to deliver to our clients the best roasted coffee that our expertise can produce. We work continually to help your brand achieve the recognition it deserves within the bespoke coffee space.



Roasting

Our Roast Masters will produce for you a roasted product to exacting requirements. From a light roast to our exceptional Italian process we produce all variants.



Blending

Let our experience in coffee work for you to develop your own private label blend. Our team will work tirelessly to create your signature flavor at a competitive price point.



Processing

Regal has multifaceted capacity and the ability to produce every imaginable coffee brewing delivery technique. Single serve, K-cups, pour over, auto brew, urn, cold press. You name it, and we can supply it.



Packaging

Our facility is capable of packaging your finished product in a variety of forms. From popular Single-serve cups to bulk packaging for C-store vending, we are here to serve.

OUR METHOD

Developing Your Private Label Product

Leveraging our coffee expertise, we are prepared to work with you to develop that signature blend that sets you apart. There is a lot to the process, so we've simplified it here quite a bit. Just know we are eager to do as much as we can to get you there.



PACKAGING CAPABILITIES

We are capable of producing any type of packaging.

Formed Packaging, Paper Tube, Pillow Packaging, Single Serve Units/K Cups, Fractional Packaging and more!



SOURCING EXPERTISE

Regal Commodities' owner is also the owner of Armenia Coffee Corporation, a premiere green coffee importer with over 65 years of industry knowledge and experience.


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JJM

PACKAGING

CONTRACT PACKAGING

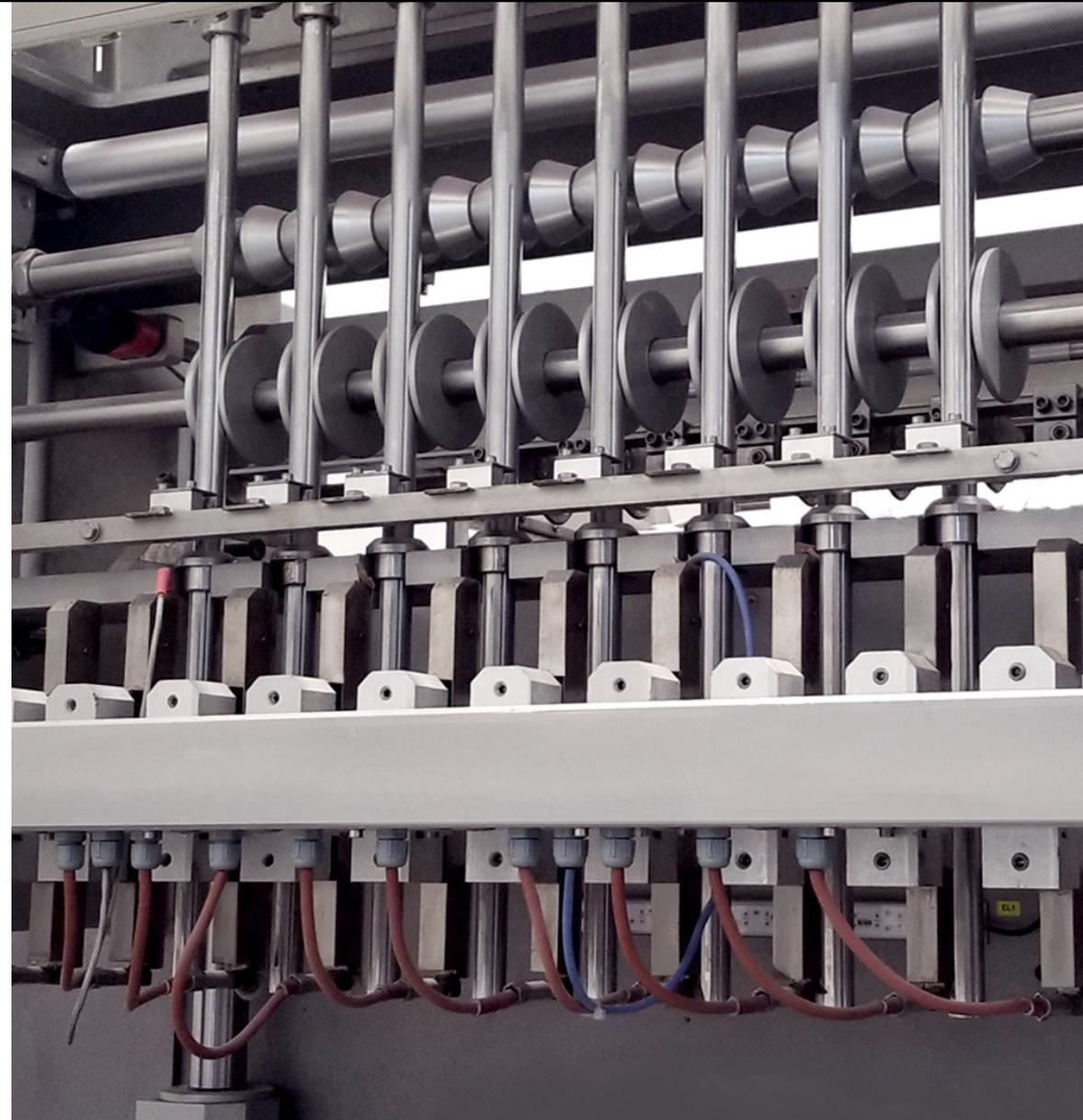


WHAT WE OFFER

**JJM Packaging LLC offers a turnkey solution;
Formulate - Source Materials - Blend - Package**

Specializing in Flexible Package Forming and Powder Filling, JJM is on the cutting-edge of the packaging industry. Simply put, we are passionate about packaging.

We're dedicated to providing you with packaging that exceeds your expectations, demonstrated by our high-quality packaging services, state-of-the-art design and branding solutions, extensive product knowledge, and commitment to responsible manufacturing.





FORMULATING

We have the knowledge, experience, and capability to optimize formulation not only for taste and functionality but, also manufacturability.

After spending time learning about your product, we begin the process of researching and contacting suppliers to find exactly what you need.

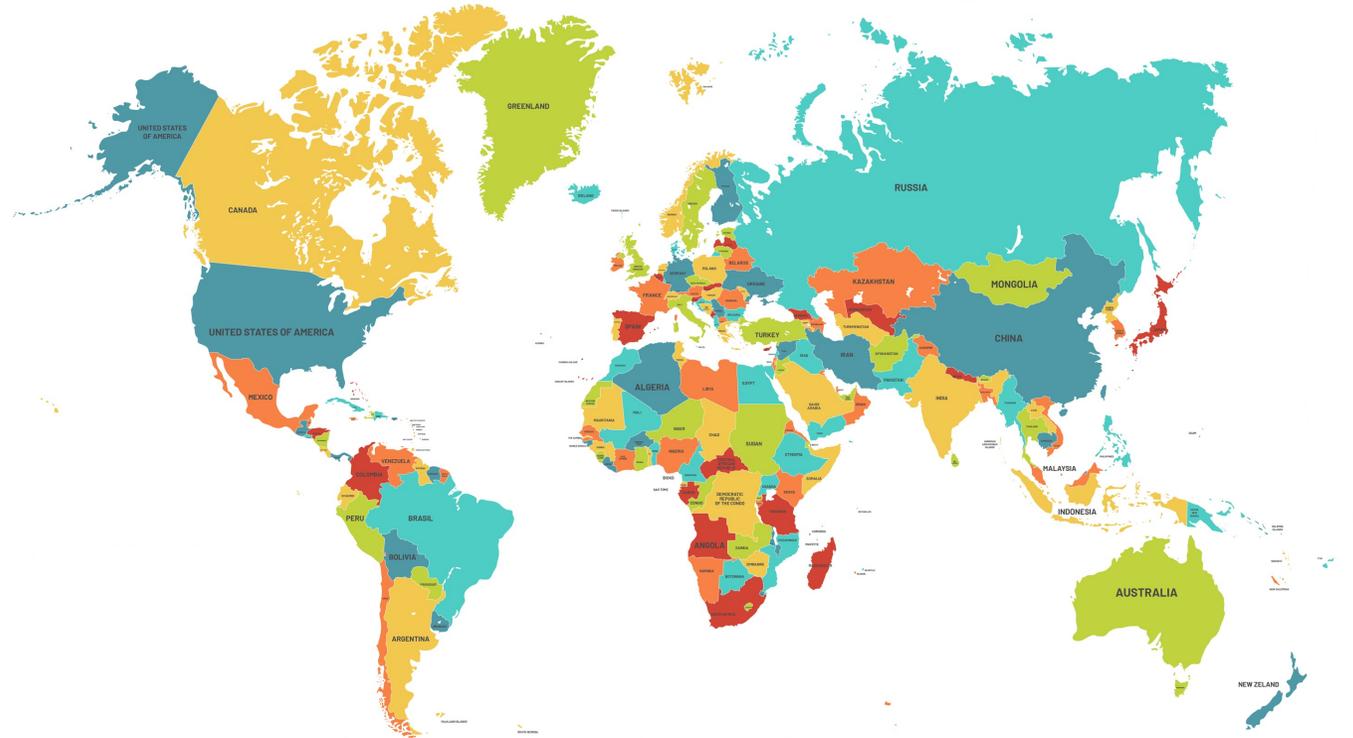
While we like to think of ourselves as experts, we know that nothing is ever perfect on the first try. Our process is engineered to encourage formulations, reformulations and products adjustments until our clients are 100% happy with their product.

MATERIAL SOURCING

JJM sources materials and raw ingredients that you can feel good about.

JJM's sourcing of materials and raw ingredients (e.g. sugar, cocoa, whey protein) is recognized as some of the finest in the industry. We take the time to thoroughly investigate, evaluate, and interact with our material suppliers to ensure that your packaging is made from the materials that best suit your needs.

Our dedicated team are experts at procuring the materials needed to package your product in accordance with strict commercial regulations. We welcome the challenge of finding new sources to meet unique material standards. There's hardly anything that hasn't been thrown our way!



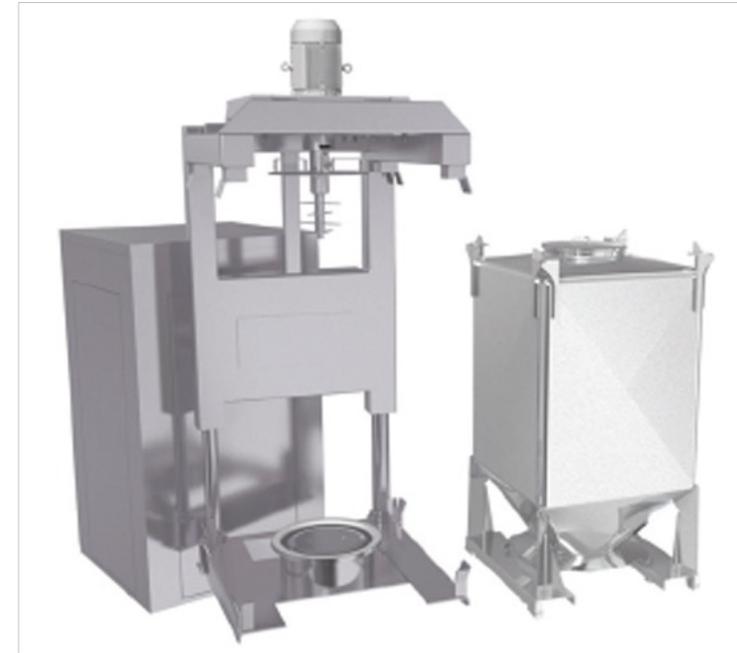
Armenia with 65 years of experience lends its capability for the purposes of procuring JJM's raw materials when needed.



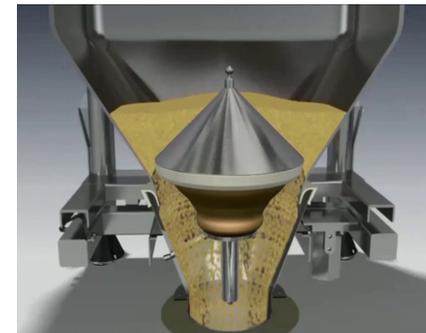
BLENDING

JJM can blend and pack under the same roof and in some cases the same blending unit is what feeds the packaging machine – no need for multiple touching of the product.

The Intermediate Bulk Container Matcon system allows us to carefully dose each raw material in the bulk bin off-line without tying up our blender. Once the bin is loaded, the materials do not need to be touched or transferred in any way until they are dosed into the package. Bulk bins are brought to the blending stalk, lifted, and tumbled until a uniform blend is created. NIR spectrometry technology can be employed to verify blend uniformity. That same bulk bin can then be brought to the packaging line where the contents are dosed directly into each package.



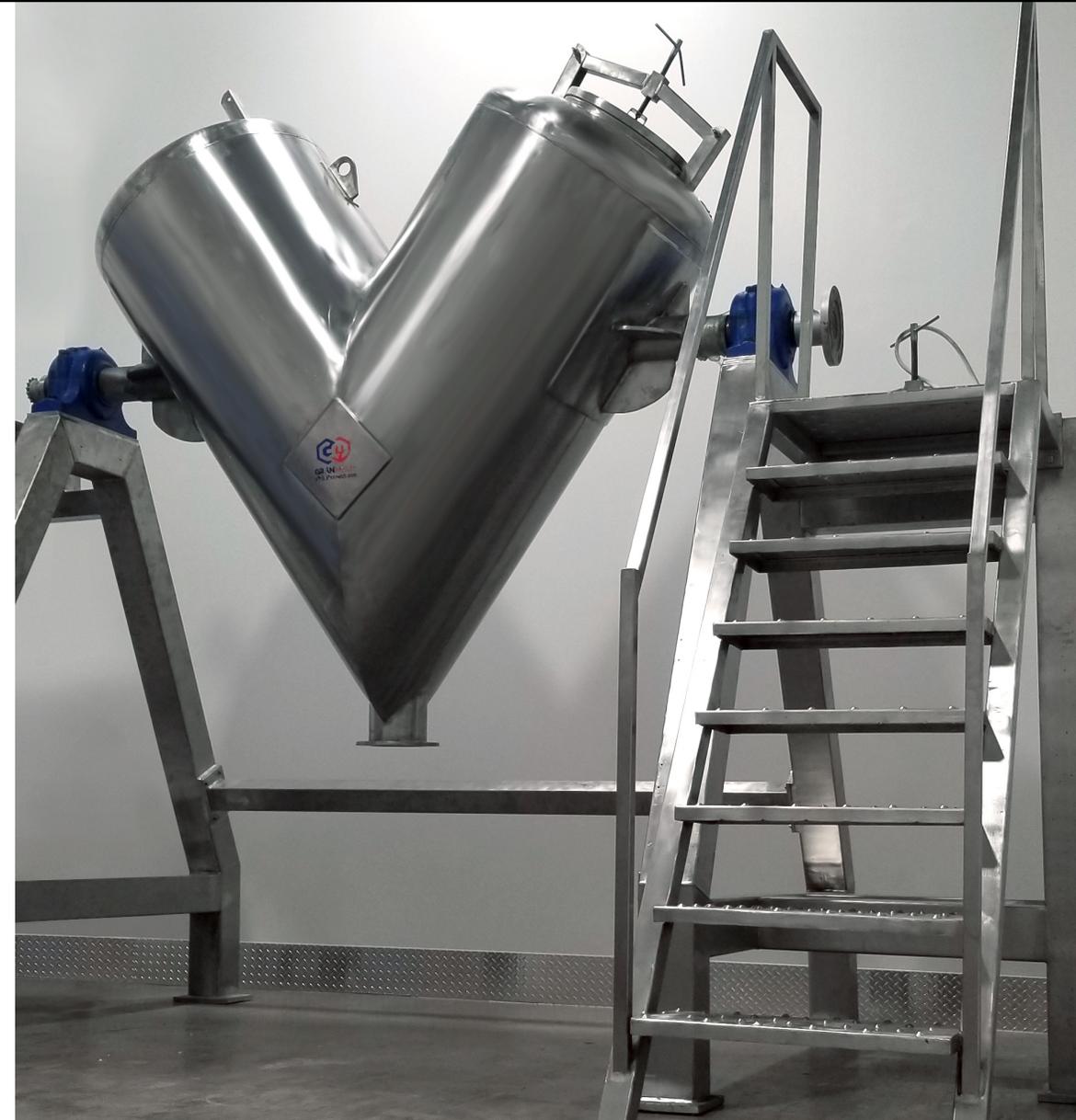
Matcon blending system is a fast, agile and efficient industrial mixer, speeding up every aspect of the job!



BLENDING (continued)

V-Blender designs are most often used for the dry blending of free-flowing solids. The characteristic V shape, axial flows separate and join the product to be mixed, resulting in a uniform process without the use of deflecting blades or other mechanism devices. The material being blended in the unit can vary in bulk density and in percentage of the total mixture. During blending materials are constantly being split and intermixed as the shell rotates.

The capability our blending systems allow us to streamline and limit the number of manufacturing operations required to go from raw material to finish product ... **This what excites us about our blending capabilities!**



WE ARE PACKAGING PROS

FLEXIBILITY THAT WORKS FOR YOU.

At JJM we pride ourselves on being your one-stop-shop for high quality retail and sample packaging, specializing in flexible pouches, sachets, stick packs, and K-Cups.



CUTTING EDGE MACHINERY

We provide our customers with the most innovative and cost-effective packaging solutions in the industry.



AWARD WINNING DESIGN SERVICES

JJM's in-house designers can create custom designs for all your product and packaging needs.



CERTIFIED AND FDA-REGISTERED

JJM Packaging brings supply chain continuity to large-scale commercialization through its FDA-registered contract packaging facility.



RELIABLE NATIONWIDE SHIPPING

No matter where you're located, JJM Packaging will work with you to fulfill your order with confidence.



FLEXIBLE PACKAGING

Flexible packaging is user-friendly, inexpensive, and stylish. Going flexible can increase your product's purchase appeal or help you launch an entirely new brand.

JJM can produce and fill 3- or 4-sided pouches, stand up or zipper pouches, valve pouches, barrier bags, K-Cups, stick packs, canisters and many more.

With our combined expertise and state-of-the-art packaging equipment, there's nothing we can't handle.

K-Cups

Sachets

Pouches

Pillow Pouches

Stick Packs

Secondary Packaging

PRODUCT DEVELOPMENT CAPABILITY

Double Chamber K-Cup

JJM has a patent pending technology designed to utilize a K-Cup as vehicle to deliver ingredients aimed at health and wellness.

This technology lends itself to adding any soluble ingredient to a standard ground coffee K-Cup. Given people's routine connection with coffee, we believe that this vehicle is perfect for delivering many of the wellness ingredients that need to be consumed on a regular basis to show real efficacy i.e., **hydration, immune, sleep, and greens**. We could source and blend the ingredients needed for these healthy lifestyle support products but more importantly have a broad scope of packaging technologies that allows you to choose the package size and type that best suits each product – stick packs, large and small sachets, bulk fill pouches, etc.

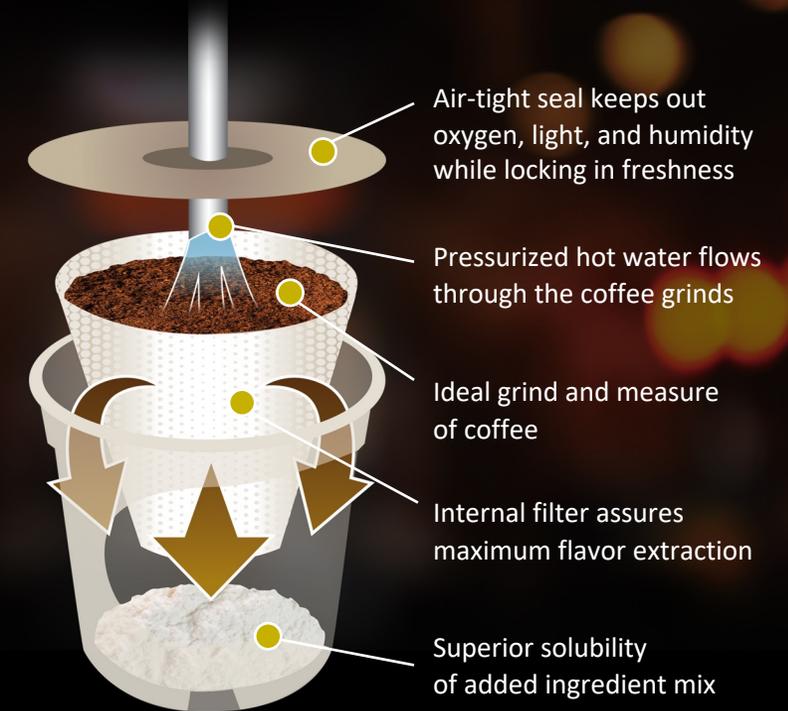
Double Chamber K-Cup

Technology

- Allows for real ground coffee + creamer and/or sugar, flavoring, vitamins and minerals all in the same K-Cup.
- Precise individual dosing of coffee and added ingredient mix.

NEW INNOVATION:

Creamer, supplements, and flavoring powders placed in the lower chamber dissolve into freshly brewed coffee as they pass through.



JJM's patent pending Double Chamber K-Cup



OUR PRIMARY PACKAGING SERVICES

JJM streamlines the packaging process with our design, contract packaging and assembly capabilities. We offer various services to our clients, such as automatic cartoning, blister packing, shrink-wrapping, labeling, folding kit assembly, and more! We also offer storage, sorting, mixing, and assembly work for all of your products and materials.

1. **CONTRACT PACKAGING**
2. **MATERIAL SOURCING**
3. **PACKAGING PROTOTYPING & INNOVATION**
4. **PACKAGE MANUFACTURING**
5. **BRANDING & PACKAGING DESIGNS**
6. **LABELING & RELABELING**



SECONDARY PACKAGING

Secondary packaging is used to group various pre-packaged products together. The best secondary packaging will ensure your products are safely handled and transported and presented professionally for the end customer.

Branding and Display

Packaging presentation plays a key role in your product marketing strategy, especially for products headed for display shelves. We will work with you to design eye-catching secondary packaging that represents your brand.

Logistics

Grouping products together in secondary packaging makes handling, transport, and storage much simpler. Our secondary packaging can contain relatively large volumes of primary packaged products and transport the products to their final destination safely in their original condition.

JJM

PACKAGING

WE ARE PLEASED TO BE CERTIFIED



GMP REGISTERED
Dietary Supplements



* Not all products are halal-certified





BLOOM FIBERS

organic material innovation

Swap out the plastics and paper in your packages with organic, compostable materials.

Bloom Fibers is an organic material innovation company on a mission to fix a giant waste problem plaguing the coffee supply chain by giving coffee waste a second life. We make it easier for companies and individuals to reduce their carbon footprints one bean at a time. Get in touch to learn more about our mission and to hear about how you can have your products packaged in our sustainable material!



Our solutions are
compostable,
not indisposable.



PACKAGING MATERIAL SOLUTIONS

Paper, film and molded fiber products that are both durable and compostable.

[Learn More](#)



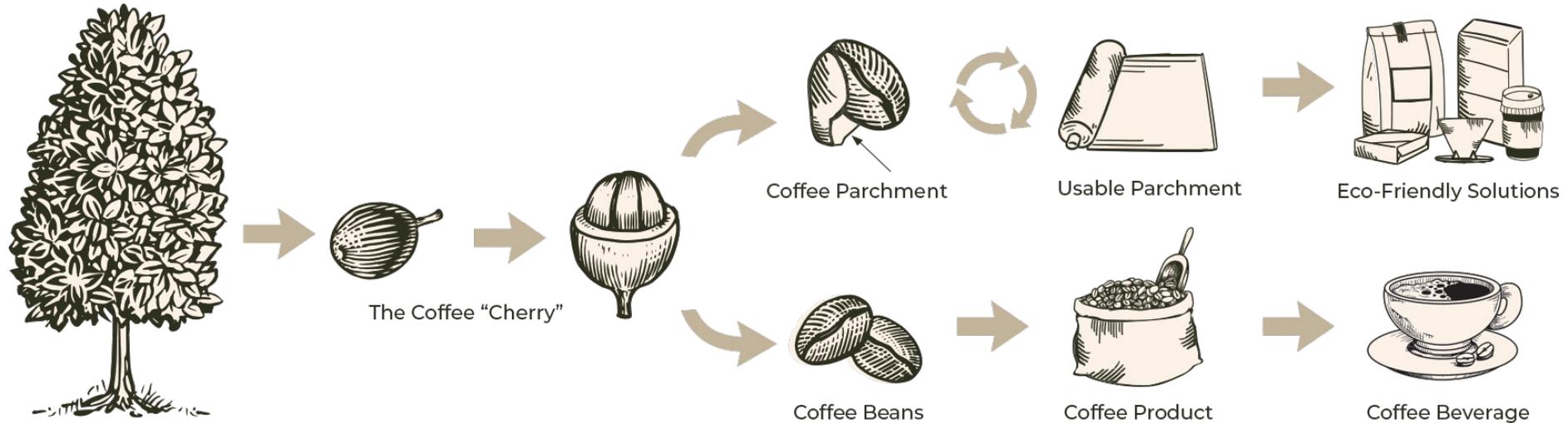
HOW IT WORKS

We pulp and convert thousands of tons of natural waste from the coffee supply chain into packaging alternatives.

[Find Out How](#)

UTILIZING THE WHOLE BEAN

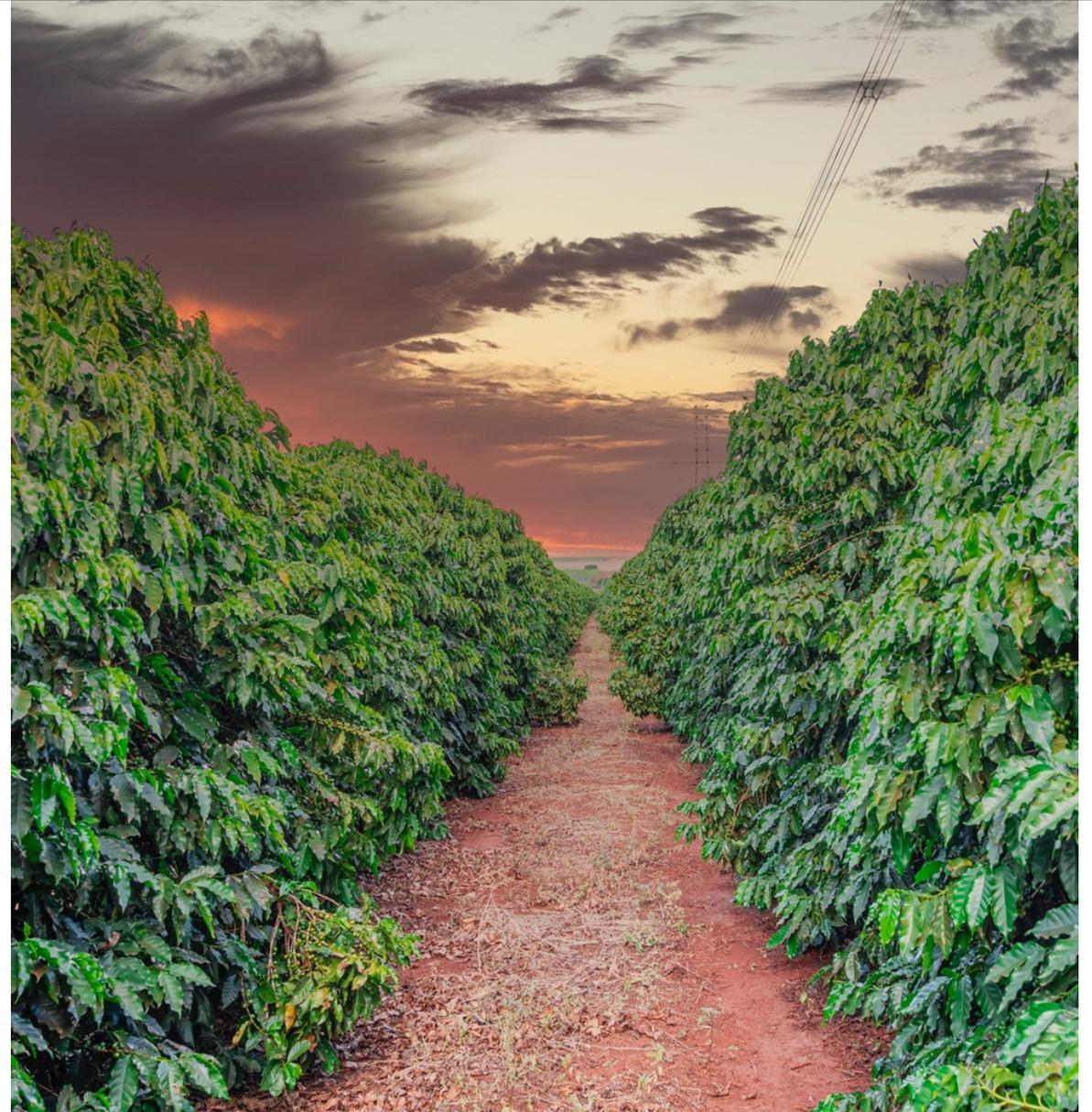
Parchment is the protective layer around the coffee bean that is left behind after the coffee is harvested. Did you know there is over 23 million excess tons of parchment waste that comes from harvesting coffee beans every year? We've found a use for all of it.



Converting natural waste from the coffee supply chain into packaging alternatives.

Through years of experimentation and research, our team at Bloom Fibers patented a new process that pulps coffee parchment and transforms it into a strong, 100% compostable material that has endless potential uses as a more sustainable alternative to paper and plastics. We give coffee parchment a second life and are committed to helping people and companies reduce their footprints one bean at a time.

[Learn More](#)



COFFEE BEAN EXPERTS

Bloom Fibers represents the supply chain.

Over 65 years of experience in importing, roasting and packaging coffee has led to the formation of Bloom.





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R
REGAL
COMMODITIES



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Thank You!